Builders GIVING BACK

2020 Annual Impact Report

the Official Charity of the Building Shelter.
Supporting Community.
Helping Others in Need.
About the Foundation

The Home Builders Care Foundation is the 501 (c) (3) charitable foundation of the Maryland Building Industry Association, serving the following Maryland communities:

- Anne Arundel County
- Baltimore County
- Baltimore City
- Calvert County
- Carroll County
- Cecil County
- Charles County
- The Eastern Shore of Maryland
- Harford County
- Howard County
- Montgomery County
- Prince George’s County
- St. Mary’s County
- plus the District of Columbia

Founded in 1984, Home Builders Care is a 501(c)(3) charity dedicated to providing cost-effective solutions to other non-profits with shelter-related construction needs.

Our mission is to give back by utilizing the skills and resources of building industry members on shelter-related construction for the homeless and others at-risk.

Our efforts help community non-profits and local governments meet the challenges of caring for our neighbors in need. We leverage our industry’s strengths to save agencies thousands of dollars in the housing construction process. We make projects feasible.

HBCF was established in 1984 as Operation Tom Sawyer by Robert L. Mitchell, President of what was then known as the Suburban Maryland Building Industry Association. Mitchell believes, as do all our members, that homebuilders have a responsibility to serve the needs of our communities and families, and make every home a part of that community.

HBCF Project Levels:

**Turn Key Project Grants:** The goal of this basic program is to make it easier for nonprofits to complete small projects – usually with one trade - by offering cash grants to help get them done quickly. For example - our first Turn Key project grant was provided to a nonprofit needing a simple flooring replacement in two of its apartments for formerly homeless women.

**Classic Renovation Projects:** Our standard mid-level projects are more comprehensive than Turn Key. For a classic project, we typically engage a builder and subcontractors to secure in-kind discounts of labor and materials. Two examples of classic projects include an accessible kitchen renovation at a group home and a complete HVAC system overhaul for energy-efficiency—all completed at a discounted project cost.

**Marquee Projects:** Our top level marquee projects have more visibility, a longer timeframe, and are much more complex. Often there is much predevelopment work and multiple stakeholders. For large-scale projects, we work to leverage every dollar and resource, utilizing a project manager to help coordinate our outreach efforts as well as manage and supervise the construction process.

Other HBCF Programs:

**Maryland Center for Housing LLC** - Owned by the Foundation and constructed largely in part with in-kind donations of materials and labor, our office building in Maple Lawn is our industry’s home for advocacy, education and networking. Rental income—both for office space and conference room rentals—paid to HBCF helps provide a stable, long-term funding source to endow the Foundation for years to come.

**HBC Utilities LLC** – Our utility investment program has served as a source of revenue for our foundation’s charitable efforts since 2005. Through this entity, HBCF accepts contributions of FFBAs for lots developed in Maryland.
Now more than ever, the Home Builders Care Foundation is focused on helping those in need in our communities. By utilizing the skills and resources of building industry members on shelter-related construction and service projects, we continue our work to help local communities meet the challenges of sheltering and caring for vulnerable families and individuals.

**This past year alone the Home Builders Care Foundation has:**

<table>
<thead>
<tr>
<th>Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>Completed 11 charitable construction projects in 2020</td>
</tr>
<tr>
<td>1562</td>
<td>Helped shelter 1,562 men, women &amp; children in crisis at our project sites in 2020</td>
</tr>
<tr>
<td>144</td>
<td>Maintained, improved and made safe 144 shelter units through our donated construction expertise</td>
</tr>
<tr>
<td>12</td>
<td>Helped create 12 new units of supportive housing in 2020</td>
</tr>
<tr>
<td>500</td>
<td>Directly invested half a million program service dollars into projects to support safe shelter programs in our communities</td>
</tr>
</tbody>
</table>

The Home Builders Care Foundation works with nearly 100 agencies on the front lines of crisis recovery, disability services, and homelessness.

By lending our industry's skills and resources, we build to make a difference.

Please continue your support.

build@hbcf.org  
301-776-6212  
official charity of the MARYLAND BUILDING INDUSTRY ASSOCIATION

Since our founding in 1984, our charitable work has impacted thousands of persons in need of safe shelter. Please visit marylandbuilders.org or hbcf.org to donate and get involved in future projects.
2020

Building Shelter & Supporting Community

Upgrades at a Townhome for Victims of Domestic Violence

A TurnKey Grant provided all new whole house carpeting at an essential safe house as The Bernie House prepared to welcome a new family in need of healing, case management and support as they recover from a domestic violence crisis. Families may stay up to two years at this 4 BR transitional home, located in Montgomery County.

Major Exterior Renovation at Facility for Wounded Veterans

The Foundation assisted with the major renovation of the nearly 100 year old main house at Patriot Point, a 294 acre waterfront retreat center for wounded, ill and recovering service members located on Dorchester County on Maryland’s Eastern Shore. All new windows and doors were donated and installed by Pella Windows. Additional siding was also donated and installed by TW Perry, an MBIA member. The retreat center welcomes hundreds of visitors annually at their 10 guest BR property that sleeps up to 29. The total project value donated in 2020 is over $150,000.
Foundation Highlights

Apartments for Formerly Homeless Families

The foundation assisted the largest and busiest provider of homeless services in Harford County with the maintenance of their 43 units of housing. 23 water heaters were replaced and all properties were upgraded for agency-wide improved security. The nonprofit Harford Family House owns and operates 29 apartments and 14 offsite units that are fully furnished and fully equipped and offer temporary housing to families and unaccompanied young adults experiencing homelessness. The organization provides both Emergency and Transitional Shelter. Families may stay 6 months.

Renovations for Rebuilding Together and Christmas in April

For the past 21 years, HBCF has lent its expertise and resources to support multiple Rebuilding Together and Christmas in April programs throughout Maryland. Local programs target projects for low-income seniors/disabled individuals to keep them safely housed. This year we helped with 12 projects in 12 different Maryland counties.

Renovations Help Make a Home for a Formerly Homeless Family

The foundation helped bring a vacant 3 BR unit of permanent supportive housing back into the local affordable housing stock with a reconfigured full kitchen renovation and new efficient appliances. Shortly after completion of the work for Coalition Homes, a young family in need of stable housing was able to move in to their new Montgomery County home.
Improvements at Residential Transitional Program for Men

At Champ House, a vital Prince George’s County nonprofit, housing and rehabilitative support services are provided to men that admittedly suffer from addictions related to alcoholism and drug abuse. The foundation assisted with the installation of all new windows in the main house. A total of 50 men are housed annually at this therapeutic transitional home.

Repairs at Two Inpatient Care Centers

The foundation helped make repairs at two Hospice of the Chesapeake facilities for terminally-ill patients with complex medical needs. New flooring was provided at both a busy nurses station and inside a children’s play room at one location and critical drainage repairs were made at the second location. 408 patients are cared for annually at two facilities located in Anne Arundel and Charles Counties.

New construction of home to support a low-income family

The Foundation lent a hand to Kent Attainable Housing, an Eastern Shore nonprofit with the construction of their first home for a low-income family. Over 90 individuals and organizations contributed more than 800 hours of labor and $100,000 to help with construction costs. The new 4 BR permanent supportive home is located in Chestertown, Kent County.
Large Accessible Bathroom is Constructed at a Group Home

In Prince George’s County, the bathrooms at a group home for 3 disabled women in wheelchairs needed help. With each resident requiring 24-hour assistance in all areas of living, the foundation undertook a project to completely demolish two smaller bathrooms and reconfigure the space into one large, fully accessible, pan-floored bathroom to help the hard-working CALMRA staff better care for its client residents.

Repairs to Parking Lot at Apartment Complex

The foundation provided the removal of failed asphalt and the installation of a new reinforced asphalt patch in front of the dumpster at Seneca Heights Apartments, a 57-unit complex providing permanent supportive for formerly homeless individuals and families in Gaithersburg, Montgomery County.

Repairs at Domestic Violence Safe House

The foundation helped St. Matthews Housing, a Prince George’s County nonprofit, continue to provide safe, secure and stable housing to families coming out of crisis. A Turn-Key Grant helped fund new windows to improve energy efficiency and enhanced security throughout the home. Plumbing repairs and enhancements were also made.

Whole House Painting Spruces Up at Newly Acquired Supportive Home

The foundation supported a Montgomery County nonprofit’s effort to bring 3 new units of permanent supportive housing into the housing sup-
Foundation Highlights

ply for persons in mental health recovery. Three new residents, who have been waiting months for affordable and supportive housing, were able to move into their new home shortly after completion of the work for Housing Unlimited, Inc.

Community Blood Drive

In a response to help restock depleted blood supplies, the foundation and our affiliated association hosted a blood drive at our Howard County office in cooperation with the local Red Cross chapter. Covid safety protocols and restricted advanced registration were in place.

Holiday Toy Gift Card Drive

Due to covid restrictions, our annual collection of toys for low-income children became a gift card drive for needy families. Six local nonprofits in 6 Maryland counties - Anne Arundel, Baltimore, Harford, Howard, Montgomery and Prince George's—were selected to receive donations of gift cards from MBIA members. A total of about $5000 in gift cards were donated and distributed.

Virtual Roast Honors Rich Thometz

HBCF was honored to present our 2020 Robert L. Mitchell Founders Award to Mr. Richard Thometz, who has long been active with HBCF and the Association with his three companies, Hailey Development LC, Efficient Home LLC and The Burn-Brae Companies. The Mitchell Award is presented in recognition of a lifetime of leadership and commitment to community outreach and charitable efforts. A total of 12 tribute videos were made in honor of Rich and a record 80 sponsors contributed to our virtual fundraiser. Thank you Rich!
Statement of Financial Activities

This information is derived from the independent audit of financial statements of HBCF Inc. and affiliates as of December 31, 2020. A complete copy of HBCF’s most recent audited financial statements and report of independent certified public accountants is available upon request by contacting our office. Audited financial statements and other documents submitted to the Office of the Secretary of State of Maryland under the Maryland Charitable Solicitations Act are available from the Office of the Secretary of State, State House, Annapolis, MD 21401 for the cost of copying and postage.

<table>
<thead>
<tr>
<th>Revenue and Support</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and Contributions</td>
<td>$56,287</td>
<td>$3,353</td>
<td>$59,640</td>
</tr>
<tr>
<td>Investment Income Net</td>
<td>131,834</td>
<td>131,834</td>
<td>131,834</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>96,478</td>
<td>96,478</td>
<td>96,478</td>
</tr>
<tr>
<td>Other Income</td>
<td>402</td>
<td>402</td>
<td>402</td>
</tr>
<tr>
<td>Rent Income</td>
<td>157,712</td>
<td>157,712</td>
<td>157,712</td>
</tr>
<tr>
<td>Fundraising Events</td>
<td>92,892</td>
<td>92,892</td>
<td>92,892</td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>3,353</td>
<td>(3,353)</td>
<td>-</td>
</tr>
<tr>
<td>Total Revenue and Support</td>
<td>$541,958</td>
<td>$541,958</td>
<td>$541,958</td>
</tr>
</tbody>
</table>

Expenses

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent/Supportive Housing Projects</td>
<td>$128,060</td>
<td>$128,060</td>
<td>$128,060</td>
</tr>
<tr>
<td>Temporary/Transitional Housing Projects</td>
<td>194,788</td>
<td>194,788</td>
<td>194,788</td>
</tr>
<tr>
<td>Other Community Service Projects</td>
<td>18,912</td>
<td>18,912</td>
<td>18,912</td>
</tr>
<tr>
<td>Total Program Services</td>
<td>$341,760</td>
<td>$341,760</td>
<td>$341,760</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Supportive Services</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management and General</td>
<td>90,798</td>
<td>90,798</td>
<td>90,798</td>
</tr>
<tr>
<td>Fundraising</td>
<td>35,946</td>
<td>35,946</td>
<td>35,946</td>
</tr>
<tr>
<td>Total Supporting Services</td>
<td>$126,744</td>
<td>$126,744</td>
<td>$126,744</td>
</tr>
</tbody>
</table>

Total Expenses                          $468,504                  $468,504

Change in Net Assets                     $73,454                    $73,454

Net Assets, beginning of year            $3,188,199                 $3,188,199

Net Assets, end of year                  $3,261,653                 $3,261,653
Thank you to our top financial & in-kind donors for the year. We are deeply appreciative of your generosity! Every investment with the Home Builders Care Foundation yields a significant return, both in terms of the generated value of services, as well as the number of homeless and at-risk individuals and families our services can affect.

During this challenging year, we are doubly thankful!

$10,000 and Up

Elm Street Development
State of Maryland
Miles & Stockbridge
Pella Mid-Atlantic Inc.
Residential Title & Escrow Company

$5,000 and Up

Charles A. Klein
Howard Bank
Little Giving Fund
McMillan Metro PC
Pettit Family Charitable Foundation
Pleasants Development
Deborah H & Roger M. Lebbin
Honor Roll

2020

$2,500 and Up

Better Homes Better Communities
Caves Valley Partners
DRB Group
Rutter Project Management
Talkin & Oh
Winchester Homes

$1,000 and Up

Anonymous
Bob Ward Companies
The Bozzuto Group
Mr. Steven Breeden
Classic Group
Design Tech Builders Inc.
Mr. John DeZinno
Dickens Family
Efficient Home LLC
Freddie Mac
SJM Partners, Inc.
Geo-Technology Associates
Gibbs and Haller
Good Neighbors Family Trust
Gutschick Little & Weber
Harkins Builders
Insurance Associates
Jonathan I Kipnis
Land & Commercial Inc.
The BurnBrae Companies
McMillan Blazek Charitable Fund
Miller & Smith Homes Inc.
Monument Construction

Naka Hutter & Oldhouser LLP
Natelli Communities
Peter G. and Marianne F. Byrnes
R.J. Duffie Inc.
Robert A. Tull Inc.
Rodgers Consulting Inc.
Sandy Spring Bank
Soltesz
St. John's Properties
Mr. and Mrs. Charles and Diane Stuart
The Thometz Family
Vintage Security
Williamsburg Homes
Home Builders Care Foundation
Patti B. Kane
Foundation Director
The Maryland Center for Housing
11825 W. Market Place
Fulton, MD 20759
301-776-6212
www.hbcf.org
pkane@hbcf.org

Maryland Building Industry Association
The Maryland Center for Housing
11825 W. Market Place
Fulton, MD 20759
301-776-MBIA
www.marylandbuilders.org

Kristin Hogle
External Communications
301-776-6230
khogle@marylandbuilders.org

Home Builders Care Foundation is a 501 (c) (3) nonprofit organization.

For over 35 years, we have been building to make a difference in our communities.

Our work helps non-profits & local governments meet the challenges of providing a safety net for our most vulnerable citizens.

Since our inception, Home Builders Care has worked with over 100 agencies on the front lines of crisis recovery, disability services, and homelessness.

By lending our skills and resources, we build to make a difference for families in need in our communities.

Home Builders Care is proud to display the Seal of Excellence recognizing our commitment to upholding the highest standards of ethics and accountability in the non-profit sector.